



26 years old - Driving License

CONTACT

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## EXPERIENCE

### Import Manager - Chocolate industry / Cacao

Grain de Sail - April 2017 to November 2018 - Full-time - Morlaix - France



- ▶ Coffee roaster and chocolate maker in Bretagne, we plan to connect America and France by the sea, while maintaining a carbon footprint close to zero, thanks to our own 72ft sailboat.
- ▶ Building of direct-sourcing strategy with cacao producers organizations
- ▶ Import supply chain management
- ▶ Quality system on chocolate
- ▶ Coffee roasting

### Consultant - Project Management

Peruvian Asociation of Cocoa Producers - May 2016 to November 2016



The peruvian cocoa is much coveted by the most prestigious chocolate makers for the delicacy of its carefully cultivated, aromatic beans. The Peruvian Association of Cocoa Producers (APPCACAO) represents family farming to all cocoa value chain's stakeholders, committed to the improvement of farmers' production and living conditions.

### Volunteer - Food distribution and alzheimer support

French Red Cross - January 2015 to May 2015 - Volunteer Work - Bordeaux - France



- ▶ Food distribution
- ▶ Social assistance

### Intern - Logistics Assistant

Livbag - Autoliv Group - January 2014 to February 2014 - Internship - France



- ▶ Leader in automotive safety systems for all major automotive manufacturers
- ▶ Import-Export procedures and documentation
- ▶ Regular stock control
- ▶ Assistance on the global organization of shipment

### Export Sales Representative (in the framework of an Export contest)

Cottage - Panther Group - September 2013 to November 2013 - Internship - Spain



- ▶ Famous brand on the personal care market, owned by the global beauty group Panther
- ▶ Development on the Spanish market
- ▶ Marketing strategy

### Intern - Assistant Sales Manager

Campos de Ibiza - April 2013 to June 2013 - Internship - Ibiza - Spain



- ▶ Spanish beauty company, specialized in natural fragrances, and present in many sectors (perfumeries and exclusive concept stores, hotels and spas, gifts for events...)
- ▶ Support to the manager in the planning and executing of commercial activities
- ▶ Communication tasks (creation of a catalog, point of sale advertising...)
- ▶ Business actions to reinforce local market share

### Spanish teacher and interpreter

At home - November 2014 to June 2015 - Part-time - Bordeaux - France

- ▶ Private lessons for beginners (students)
- ▶ Interpreter in the vineyards of Bordeaux
- ▶ Traduction works

### Young regional councillor

Regional council of Bretagne - 2009 to 2011 - Rennes - France



Elected for 2 years, I have taken part monthly to assemblies dedicated to projects for the youth of Bretagne.

### Seasonal worker

Sunélia L'Atlantique - June 2010 to August 2015 - Temporary Work - France



- ▶ Waitress
- ▶ Barmaid
- ▶ Lifeguard
- ▶ Kitchen help

- ▶ Baker
- ▶ Cleaning woman

## SKILLS

### Language skills

- ▶ French
- ▶ English
- ▶ Spanish

## EDUCATION

### BTS (Associate degree) in Dietetic and Nutrition

#### Educatel

November 2018 to November 2020

Assess and follow patients' health needs and diet, from medical nutrition therapy to plan meal programs; keeping up with the latest nutritional science research

### Bachelor's semester in Santiago de Cuba

#### Universidad de Oriente, Cuba

January 2016 to June 2016

Within the framework of a bachelor degree in International Management:

- Strategic planning
- Business administration
- Corporate ethics
- Civilizations of Latin America and Cuba

### Bachelor's degree in International Project Management

#### IUT Bordeaux Montesquieu, Bordeaux

2015 to 2016

Course divided into 3 main periods of 4 months each:

- Bordeaux Montesquieu University
- University of Oriente in Santiago de Cuba
- Integration in the peruvian cocoa sector

### Bachelor's degree in Applied Foreign Languages

#### Université Michel de Montaigne, Bordeaux

October 2014 to June 2015

Double qualification in languages (english and spanish) and international marketing

### TOEIC Listening and Reading

#### ETS Global

February 2015

Score: 920 / 990

"International Professional Proficiency, able to communicate effectively in any situation"

### BTS (Associate degree) in International Trade

#### Nicolas Brémontier, Bordeaux

2012 to 2014

Organization, coordination and control of international marketing (export market selection, strategies, market research, sales policy...)

Business law

Supply chain management, import-export procedures, global sourcing

Communication, multicultural negotiation

International financing and methods of payment

International economic environment

### High school diploma in economic and social sciences (European mention, Spanish specialized field)

#### Lycée Le Likès, Quimper

2011

## INTERESTS

### Other

- ▶ Cacao farming, post-harvest and process
- ▶ Integrated development model for small scale farming

- ▶ Sensory evaluation of chocolate
- ▶ World cuisine, nutrition
- ▶ Music, water sports

## PORTFOLIOS

Cipriano Jimenez Aguilar, Productor de cacao en la región de Piura - Perú

